

# SURVEY+

Instant Feedback by Mobile

## THE POWER OF INSTANT FEEDBACK

Survey+ enables instant performance feedback by mobile. It supports the full feedback loop in real-time, from survey request to data capture and CRM incident creation.

Survey+ takes advantage of the power of mobile technology to maximize customer feedback. Where emails get ignored, survey requests by mobile have been shown to have a significantly higher response rate.

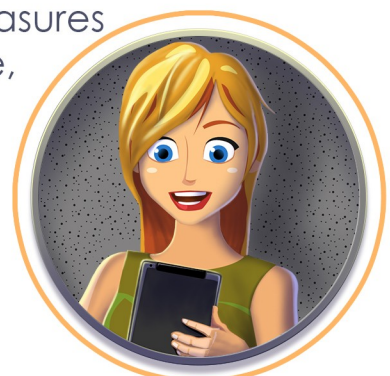
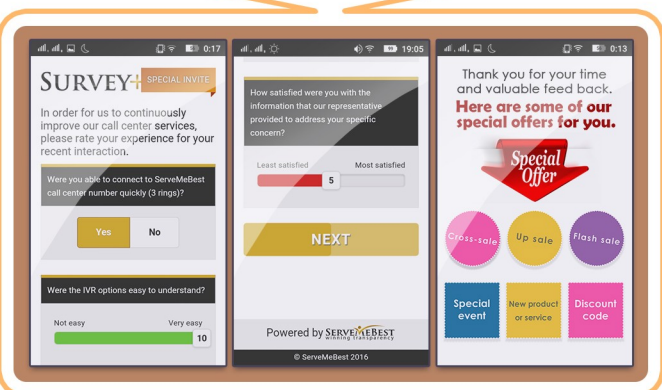
Survey+ delivers data back to the CRM for immediate analysis – and action.

**MAKE IT EASY TO RESPOND:** The key to a high completion rate is brevity. Survey+ is designed for concise and short surveys that make it simple for the customer. Designed to be deployed immediately after a customer contact, the memory of the interaction is fresh, and this also helps to maximize the response rate.

**HOW IT WORKS:** - Survey+ is a cloud service. Set up your surveys using predefined templates, or request a new one. Send survey invitations using your preferred interface, and capture feedback instantly. Summary data can be viewed on-line, and detailed results exported by file or API.

### KEY BENEFITS:

- Instant survey request maximizes response rate
- Keep surveys fresh via on-line design utility
- Feature-rich API for CRM integration
- Optimized for delivery by SMS and completion on mobile devices
- Live access to survey results enables rapid corrective measures
- Cloud based service, nothing to install
- Licence fees based on usage





# EVENT DRIVEN FEEDBACK

Survey+ is a complete solution for capturing customer sentiment. Choose a file-based service, or use the real-time interfaces to quickly gather rich data and complete the feedback loop.

## Build

Design survey content to meet your business requirements. Send personalised surveys directly from your CRM.

S+

1. Set up and test surveys

CRM

2. Send a survey request via API or batch file

CSV

API

S+

3. Survey+ handles distribution and data capture

SMS

DATA CAPTURE

CRM

5. Analyse feedback and take action

## Deploy

Capture customer sentiment in attractive, easy to fill survey forms, using a range of response selectors including free text entry.

S+

4. Export data from Survey+ by file or API

CSV

API

## Analyse

Get instant feedback – when and where you need it. Send survey alerts directly back to the CRM system, or export the data manually or automatically.

Each survey dataset is linked to a mobile number or other CRM identifier, so the customer opinion can be fed into the workflow for any necessary corrective action.

## FEATURES

- Cloud based service
- Customisable survey screen design  
Based on the standard templates, you can self-administer multiple surveys.
- Answer types include
  - Radio button lists
  - Yes/No radio buttons
  - 0-10 Slider (Net Promoter Score methodology)
  - Rating Eg. 1-5 stars
  - Free text entry
- Support for conditional questions (branching)
- Optional IVR integration module
- RESTful API to initiate survey requests from your CRM. Includes support for customer name, Customer ID and incident ID, and an API test tool.

- SMS sending worldwide (one-way mobile terminating SMS) or integration with your preferred SMS gateway.
- Invitations sent by SMS or Email, with embedded survey link. Supports normal and Unicode SMS (for all languages)

- Send ad-hoc survey invitations from browser interface
- Batch mode for sending of multiple survey requests
- Personalisation: SMS Invitations and mobile survey screens can include the customer's name.

- Repeat Survey Blocking: To reduce "survey fatigue" and increase completion, this feature controls the number of surveys sent to a particular mobile number, with the ability to block repeat sends for a defined number of days.
- Alerts function: Survey results including low scores and call back requests can trigger an alert action via email or CRM notification. A CRM incident ID is supported, so the survey can be linked to a particular CRM customer contact.
- Dataset identification: Each survey is sent with a unique URL, so the survey response can be linked with a particular customer. Datasets can be linked by mobile number, by CRM customer ID, or CRM incident ID.
- SMS and Survey Statistics.
  - SMS Sent/received
  - Survey Opened/Started/Completed
  - Completion Ratio
- Survey Analysis
  - Link to summary charts of survey results
  - Export in CSV format for 3rd party reporting tool
  - Automatic file transfer using SFTP protocol
  - Provide raw data as XML structure via a https interface

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